



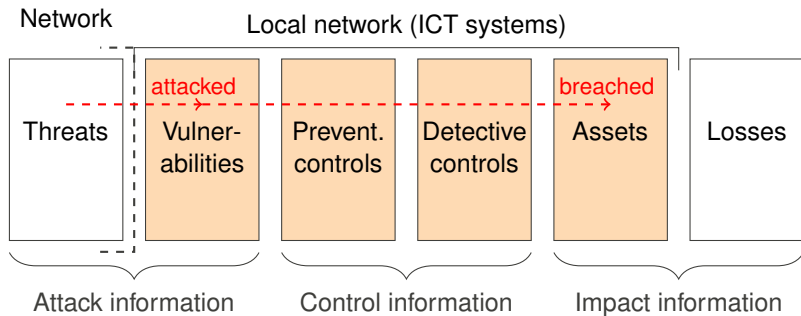
## D8.1 Cyber Risk Management

### Framework and a sector-specific case study

# Agenda

- A. Cyber risk management framework**
- B. Sector-specific remarks**
- C. Case study: Credit card fraud**
  - A. Motivation**
  - B. Research design**
  - C. (Preliminary) results**

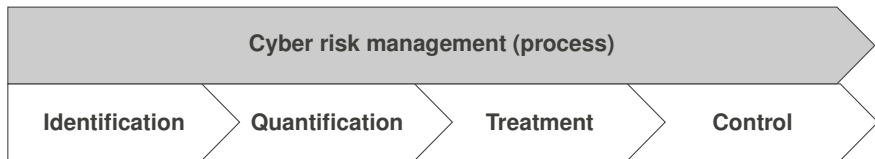
# Cascade model of cyber risk arrival



- ▶ For a comprehensive risk management all information is required.
- ▶ Each risk factor (e. g. Threats) comprises a vector of risks.
- ▶ Risk factors are only partially under the control of the firm.

cf. Böhme et al. 2016. *A Fundamental Approach to Cyber Risk Analysis*, based on [Ransbotham and Mitra, 2009].

# Risk management



- ▶ Checklists
- ▶ Attacktrees
- ▶ ...

- ▶ Scenario analyses
- ▶ Monte Carlo Simulations
- ▶ ...

- ▶ Risk avoidance
- ▶ Risk mitigation
- ▶ Risk transfer
- ▶ Risk acceptance

- ▶ Evaluation of decisions
- ▶ Documentation
- ▶ Reporting

# Risk management frameworks

**Top-down:** structure the risk management process

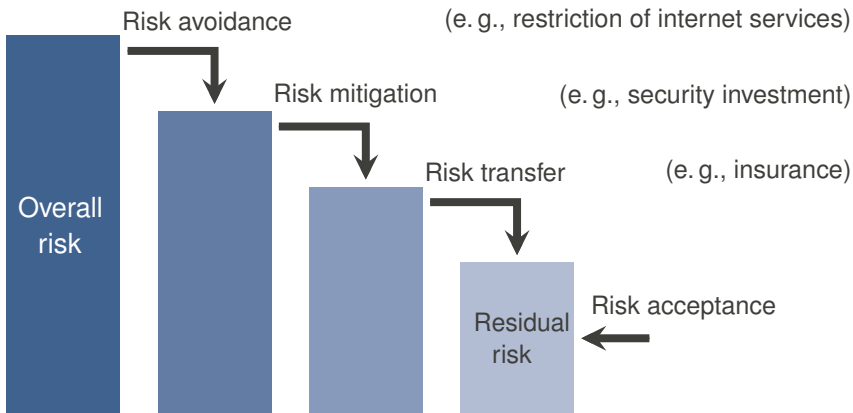
- ▶ ISO/IEC 27000-series of information security standards: ISO/IEC 27005 — *Information security risk management*.
- ▶ NIST SP 800-30 – *Risk Management Guide for Information Technology Systems*

**Bottom-up:** identify risk factors

- ▶ Operationally Critical Threat, Asset, and Vulnerability Evaluation (OCTAVE®) framework
- ▶ Factor analysis of information risk (FAIR) classification
- ▶ Vocabulary for Event Recording and Incident Sharing (VERIS)

[ISO/IEC, 2014, Stoneburner et al., 2002, Cebula et al., 2010, ISACA, 2009, Veris, 2016]

# Cyber risk treatment



Cyber risk treatment highly depends on characteristics of each organization.

# Cyber insurance as a tool for risk transfer

Problems preventing the growth of a cyber insurance market:

- ▶ **Lack of historic data** to calculate premiums
- ▶ **Information asymmetries:** inhibit the monitoring of policy holders
  - ▶ Adverse selection
  - ▶ Moral hazard
  - ▶ Insurance fraud
- ▶ **Dependent risks:** potentially causing catastrophic events
  - ▶ Interdependent security
  - ▶ Risk correlation

Increasing interest by insurers to develop the market.

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# E-CRIME sectors

- ▶ Financial
- ▶ Retail
- ▶ Transport
- ▶ Energy
- ▶ Health

## Financial and Retail sectors

Selected key risks	Risk treatments
Loss, theft, or alteration of customer data, e.g. through <b>hacking</b>	<i>Risk mitigation</i> : hardened infrastructure, back ups; <i>Risk transfer</i> : outsourcing services.
Business interruption, through <b>hacking</b> , <b>DDoS attacks</b> or <b>ransomware</b>	<i>Risk mitigation</i> : employee trainings
Consumer-facing fraud, e.g. <b>phishing</b> , <b>identity theft</b> , or <b>payment card fraud</b>	<i>Risk mitigation</i> : fraud departments; <i>Risk avoidance</i> : avoiding market segments; <i>Risk acceptance</i> : e.g. for customer convenience

Customer interaction via the Internet imposes **inevitable risks** with various treatment alternatives.

# Transport and Energy sectors

## Transport:

Selected key risks	Risk treatments
Business interruption due to unavailable IT systems	<i>Risk mitigation:</i> network segmentation, code reviews
E-ticket fraud	<i>Risk avoidance:</i> avoid e-tickets;

## Energy:

Selected key risks	Risk treatments
Business interruption and physical damage to systems	<i>Risk mitigation:</i> network segmentation, “air-gaps”, BYOD regulation

**Business interruption** is the major risk in both sectors.

## Healthcare sector

Selected key risks	Risk treatments
Liabilities after data breaches	<i>Risk mitigation</i> : basic controls; <i>Risk transfer</i> : high demand for cyber insurance.
Interruption of health care systems	<i>Risk mitigation</i> : employee trainings; <i>Risk acceptance</i> : to not interfere with work processes.

**Liabilities** are an emerging problem, cyber insurance might be a viable treatment option.

# Summary sector-specific risk assessment

## Findings across sectors:

- ▶ Businesses in all non-ICT sectors rely increasingly on their ICT systems. **Business interruption** is a key risk across sectors.
- ▶ **Cyber insurance** as a means for cyber risk transfer is not widely adopted yet. The health sector is promising.

## Limitations of sector-specific risk assessment:

- ▶ Organizations in a single sector are still very heterogeneous and face a large variety of risks.
- ▶ Organizations use all risk treatment alternatives in different contexts.

Identifying key risks and suggesting treatment options on the sector level is difficult.



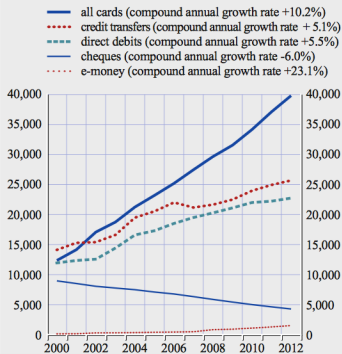
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# Credit cards as a target for criminals

Chart 4 Use of payment instruments in the EU (2000-12)

(transactions in millions)

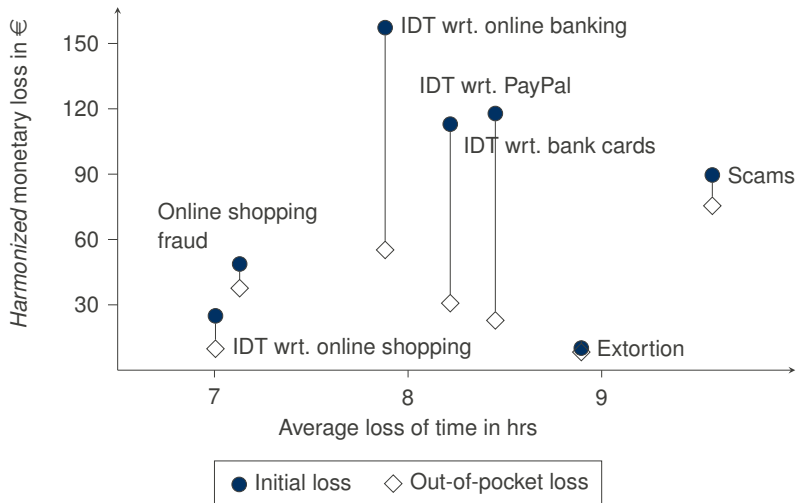


[ECB, 2014]

Observations of credit card (cc) fraud:

- ▶ **Public data breaches**, e. g. **56m. cc numbers** stolen at Home Depot. Such breaches are likely to occur [Edwards et al., 2016].
- ▶ **Trading on black markets**: **100 490 unique cc numbers** by monitoring IRC chats for 7-month [Franklin et al., 2007].
- ▶ **Victimization surveys**: **4.8%** of UK Internet users (3.5% in Germany, 2.7% in Italy, . . . ) [Riek et al., 2016].

# Costs for the victims



High compensation payments by financial service providers.



## Direct costs for the credit card issuer

- + Charge-backs (which cannot be transferred to the merchant)
  - + Issuing a new credit card
  - + Communication with the customer
  - + **Opportunity costs** (if victims do not use the new credit card)
- 

= Total costs for the issuer

Potential opportunity costs:

- ▶ Victims do not use their new credit card
- ▶ Victims change to other payments methods

Risk management requires quantification of the costs of a fraud incident.



## Related work

### Cross-sectional surveys:

- ▶ 8% of Home Depot customers (8% Target) reported to have stopped using their credit card after the data breaches [Stanton, 2015].
- ▶ >50% of German credit card owners reported to use other payment methods after experiencing credit card fraud [Inscoc, 2012, 2014].
- ▶ In 2014, 22% of victims reported, that they do not use the replacement card (36% in 2012; [Inscoc, 2012, 2014]).

### Academic studies:

- ▶ Cybercrime experience and perceived risk of cybercrime lead to avoidance of online services [Riek et al., 2015].
- ▶ Costs of automatically reissuing cards seems to be higher than waiting until fraud is attempted [Graves et al., 2014].

**Missing pieces:** Actual behavior of victims in a clearly defined context.

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## Cooperation with PLUSCARD:

- ▶ German credit card processor
- ▶ E-CRIME stakeholder
- ▶ **Victims of credit card fraud** are approached immediately after an incident and asked to participate.
- ▶ Data is collected with standardized **telephone interviews** and monitoring of **financial transactions**.
- ▶ Fieldwork started in December 2016 and is still on-going (preparations since late 2015).

# Contribution

Empirical studies of victim behavior after fraud incidents:

## Use of ... **after** incident

Online shopping

Riek et al. [2015]

(✓)

Credit card online

Inscoe [2014]

✓

Credit card offline

Stanton [2015]

✓

Other payments online

Inscoe [2014]

Other payments offline

Stanton [2015]

## Use of ... **before** incident

Online shopping

✓

(✓)

Credit card online

✓

✓

Credit card offline

✓

✓

Other payments online

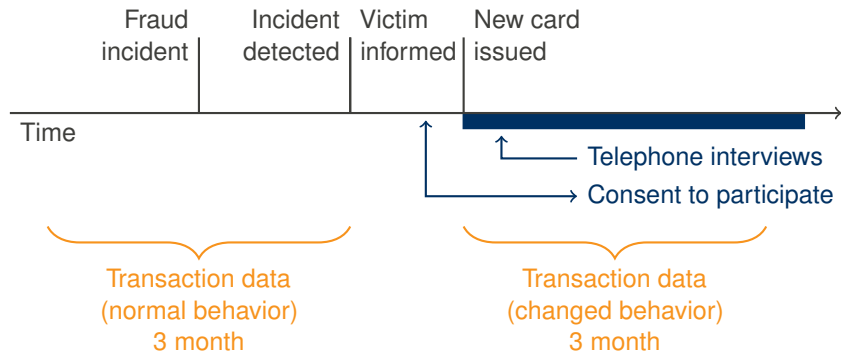
✓

Other payments offline

✓

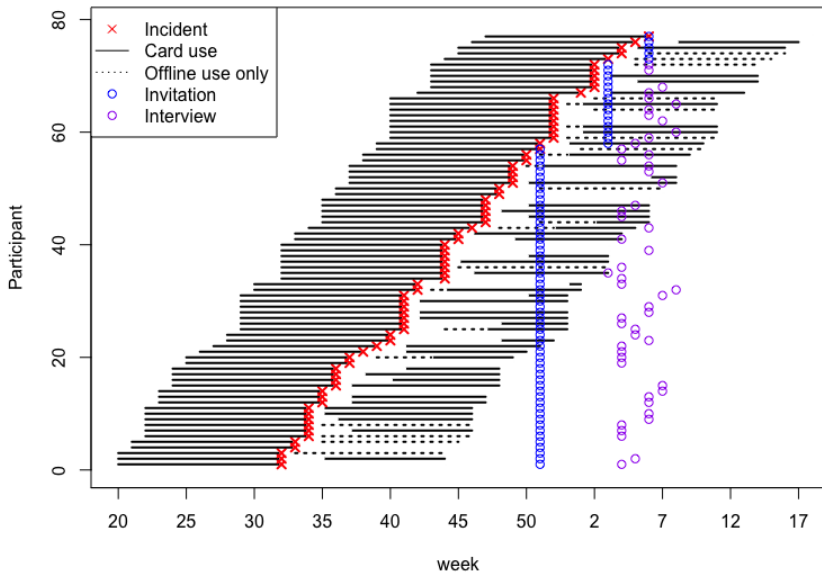
# Research design

Natural experiment integrated into each fraud case:

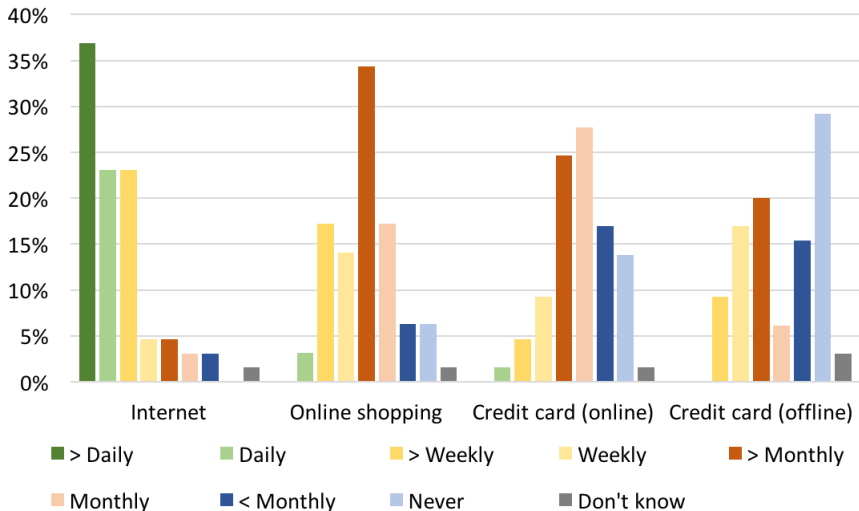


- ▶ **Telephone interviews:** self-reported behavior, perceptions
- ▶ **Actual behavior:** aggregated transactions before & after the incident

# Time line of the (on-going) field work



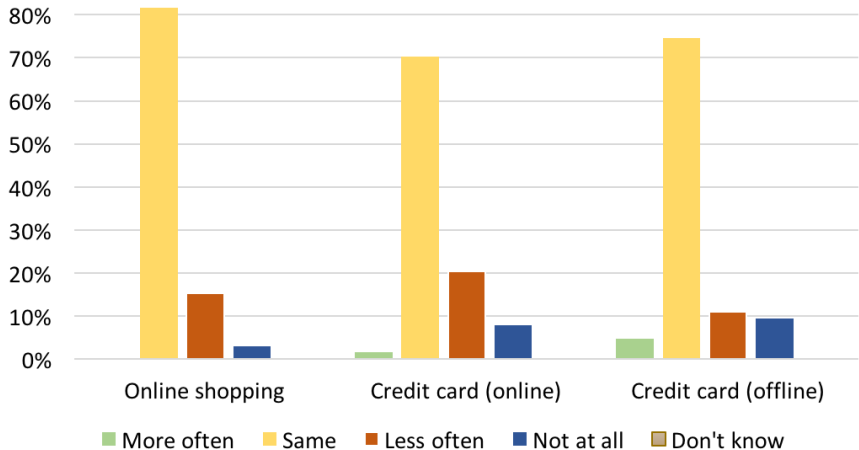
# Self-reported use statistics



Base: 65 interviewed victims.



## Use intention in the future

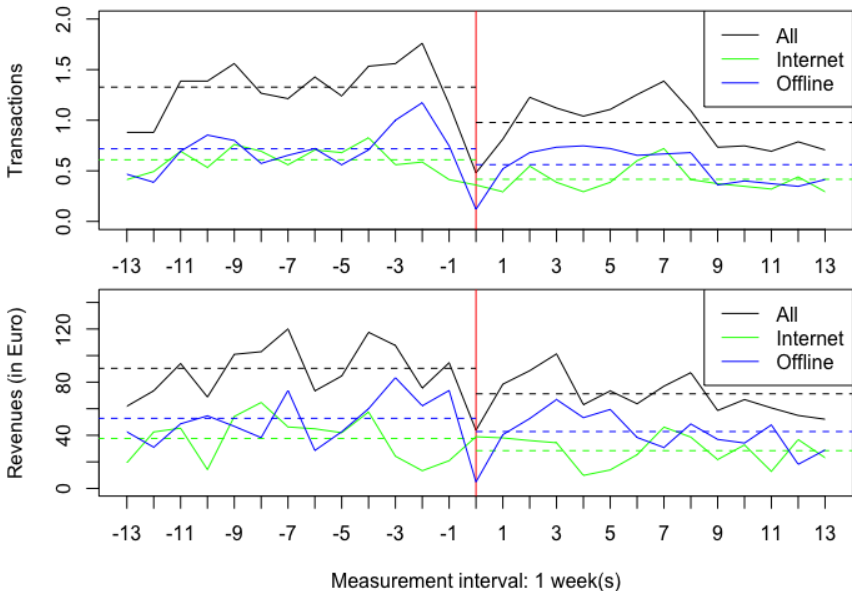


28% of victims intend to use their credit card less online (21% offline)

Base: 65 interviewed victims.

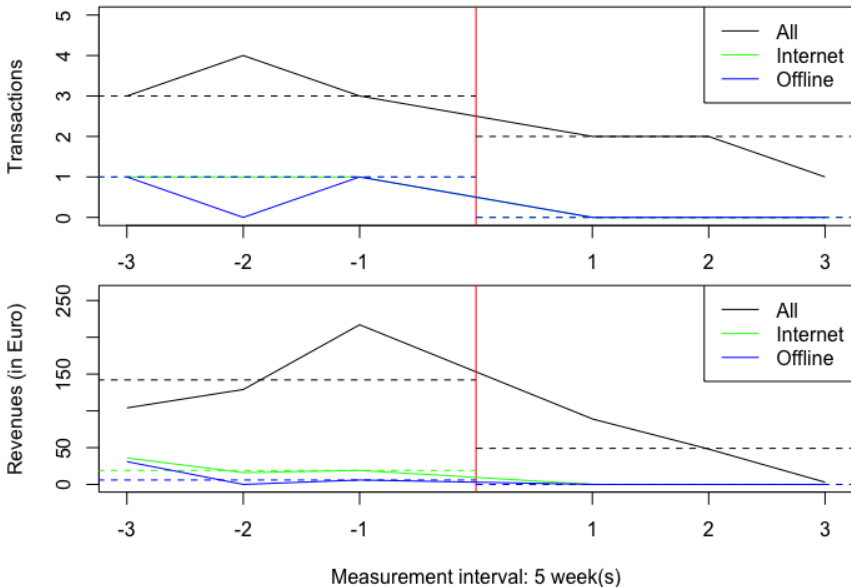
# Visual analysis of the interrupted time series (1)

Average card use before/after incident (n: 75)



## Visual analysis of the interrupted time series (3)

Median card use before/after incident (n: 75)



## Summary of (preliminary) results

### Use of ... **after** incident

Online shopping

18% intend less

(Av.m.R.: 115€)

Credit card online

28% intend less

Av.m.T.: 1.7

Credit card offline

21% intend less

Av.m.T.: 2.3

Other payments online

30% switched

Other payments offline

10% switched

### Use of ... **before** incident

Online shopping

34% weekly

(Av.m.R.: 157€)

Credit card online

15% weekly

Av.m.T.: 2.5

Credit card offline

26% weekly

Av.m.T.: 3

Other payments online

40% prefer PayPal

Other payments offline

57% mostly cash

**Av.m.T.:** Average monthly transactions, **Av.m.R.:** Average monthly revenue

## Additional insights

From the complete data set:

- ▶ Sophisticated interrupted time-series models, e. g. ARMA.
- ▶ Quantification of opportunity costs.
- ▶ User group analysis comparing *frequent* with *non-frequent* or *primarily online* with *primarily offline* users.

From the telephone interviews:

- ▶ Direct and indirect costs for the victims, including time.
- ▶ Victim's attitudes towards different payment methods.
- ▶ Indirect security costs through new 2-factor auth. methods.

Results will be made available when the data collection is complete.



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